How to Turn Your Success into Stories and Sales



Your business is moving from strength to strength and achieving significant success – well done!

Q: How can you leverage positive news to attract business and publicity for yourself and your organisation?

Imagine.... your success story being split into 3-5 different "angles of interest", all of which are amplified and broadcast on multiple platforms using a range of promotional tools (see p2) to promote you and your activities as being innovative and impacting and keep you in the news for weeks?

Imagine.... News of your effort, strategy, results and impact being promoted to thousands of people as early as next week?

Hi, I'm **Jon Walsh**, director of Tokyo-based corporate communications agency <u>Business Grow</u>. I've got 20 years' experience of successfully marketing over 500 <u>Fortune 500</u> <u>executives</u>, <u>businesses</u>, <u>entrepreneurs</u>, <u>NPOs</u> and <u>individuals</u> to thousands of potential customers through social media, traditional media, and B2B channels. > <u>More</u>.

Read on to learn 5 ways your good news can be effectively packaged into a **marketing strategy** that can:

- Boost your sales and business faster
- Create additional exposure for your activities
- ✓ Generate potentially valuable <u>media publicity</u>
- Make you stand out from your competitors
- ✓ Get more eyes on your products and services, and
- Keep you in the news for weeks.



For more smart personal and business marketing tools > <u>Breakthrough Marketing Essentials</u> For more information, contact **Jon Walsh**, <u>Business Grow</u> e: info@businessgrow.net

5 tools to share

To promote your successes, <u>Business Grow</u> can produce the following 5 tools:

- 1. Press releases promoting different angles of interest ·
- 2. Memes (See more)
- 3. Blog text for any social media platform
- 4. Success Updates A compact, eye-catching and information-packed mini press release/meme that can get your news out quickly. Success Updates can feature news, quotes, brief Bios, links to other information, and more. They can also function as case studies to promote your key news.
- 5. Articles Show you mean business. <u>Tell Your Story</u>, <u>ChangeMaker</u>, <u>EntrepreNews</u>, and <u>Industry Insight</u> articles can respectively promote your success to date, highlight how you and your company are changing the world for the better, show how your entrepreneurial skills (if relevant) are creating an impact, and showcase your unique industry insight to attract attention and sell more.

SEE MORE

→ See more articles: <u>Articles portfolio</u>

→ <u>How To Discover Your News and Transform It Into</u> <u>Sales</u>.





UPDATE











TIPS

Share specific portions of text or entire articles in press/media kits, presentation packs, press releases, and on social media to keep people engaged with your business.

Send articles to media editors to attract valuable <u>media publicity</u> (> <u>Media</u> <u>Publicity Package</u>).

Share articles via your personal and professional networks. > Why an article?

Marketing plan

We can also create a Marketing Plan to make it easy for you to promote the above tools over a multi-week timeframe via:

- Social media, and
- Your professional and personal networks.

If your news is particularly newsworthy, ask us how to promote it to:

- Local media (> See <u>Media Publicity Package</u>)
- Chambers of Commerce, and
- Your country's Embassy, as some or all of the above may want to promote your success.

Of course, the aim of the above strategy is to **maximise exposure for your business and your news** and create a strong association in peoples' minds between you and success so that if anyone in your orbit needs your company's services, they will instantly think of – and contact – you.

This strategy of blanketing the airwaves with your news using multiple images and channels will help ensure the people you want to read your news will see it as early as possible to create the results you want, faster.

Putting your best foot forward

There's more. To present yourself professionally and proactively, Business Grow can create:

- A stunning personal or <u>Business Bio</u> to showcase yourself and your organisation clearly and concisely
- A <u>Business Dashboard</u> (below) perfect for when you need to introduce your business succinctly and in style. These compact, customised business profiles promote your business, vision, strategy, and more on 1 page.
 - → See more products.









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Scott Taylor





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Are you ready for more?

SPECIAL OFFERS

Order any of the above products within 30 days of receiving this brochure and you will receive:

- A free 'How to Generate Media Publicity' report
- 1 10% off any of the 20+ business marketing products and services in Business Grow's Breakthrough Marketing Essentials package that can help you promote your organisation to virtually any potential customer, partner, media, sponsor, or investor
- ✓ **50% off a** <u>DataCard</u> about you and your business
- ✓ 15% off a Business Bio and Business Dashboard

Note: The above discounts are valid for 12 months from the date your order is received.

ENTREPRENEUR DATACARD



PROFILE

Working in the social impact space, I mobilize industry start-ups to create scalable growth models that benefit the environment and inspire sustainable synergies.

Business Bio



Jason Taylor MATRIX CLIMATE SERVICES

SERVICES **Eco-business Marketing Solutions**

Our <u>comprehensive range</u> of innovative business and <u>personal marketing tools</u> can help eco-focused professionals promote themselves and their businesses to virtually any potential <u>customer</u> or <u>media</u>.

Business Consulting

Our <u>Green Business Blueprints</u> can be quickly integrated into existing marketing strategies to help you <u>larget new clients</u>, <u>boost sales</u>, and <u>promote your business</u>. Creating an eco-business model has never been easier!

PRODUCTS

CatchClimate Building Services

We can help you get noticed – Matrix Climate Services' <u>exclusive range of innovative business ecochols</u> can help you green your business faster, and profitably. Our experienced consultants make implementation, progress tracking, and fulfillment easy, fast, and budget-friendly.

Why partner with us?

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Are you ready

to turn your success into

sales and move up to the

next level?

If so, contact us soon and let's work magic together!

Business Consulting DATACARD



PROFILE

Working in the business consulting space, I mobilize industry start-ups to create scalable growth models that benefit the environment and inspire sustainable synergies



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Business Consulting Solutions

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Business Management

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We can help you get noticed – Mason Consulting Services' <u>exclusive range of</u> <u>innovative business eco-tools</u> can help you green your business faster, and profitably. Our experienced consultants make implementation, progress tracking, and fulfillment easy, fast, and budget-friendly.

16,000 satisfied clients

25 industry awards EcoBiz of the Year Award 2022

Let's talk

Industry-leading eco-tools Top rated client services EcoBiz Asia Expo Host 2023

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